

Income Statement

Sunday, June 01, 2014

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VRS TEST

As of period 3/31/2014

	MTD Dept A	MTD Dept B	MTD Dept C	MTD Dept D	MTD Corp	MTD Total
Revenue						
Revenue - Labor	298,940	544,057	125,267	184,251		1,152,515
Revenue - Expense	103,030	1,649	3,500			108,179
Total Revenue	401,970	545,706	128,767	184,251		1,260,694
Reimbursables						
Reimbursable Expenses	99,067	1,649	4,080	535		105,331
Total Reimbursables	99,067	1,649	4,080	535		105,331
Net Revenue	302,903	544,057	124,687	183,716		1,155,363
Direct Salaries & Wages						
Direct Labor	157,337	189,567	67,348	127,952		542,204
Total Direct Salaries & Wages	157,337	189,567	67,348	127,952		542,204
Gross Margin	145,566	354,490	57,339	55,764		613,160
Overhead G & A						
Proposal Labor	3,750	23,926	4,681	3,231	35,078	70,666
Marketing Labor	4,500				3,580	8,080
Other Indirect Labor	29,356	19,942	7,802	9,883	2,599	69,582
Benefit Labor	14,169	9,644	3,529	1,628	12,683	41,653
Other Benefit Costs	31,560	25,741	13,079	5,493	18,486	94,359
Life Insurance	1,700	2,550	555	254	1,070	6,129
Other Insurance	1,215	1,920	76			3,211
Travel Expense	7,756	1,788	2,450	556	4,346	16,896
Outside Professional	1,000	25,000	1,500	350	6,700	34,550
Other Outside Services		14,816	1,250	275	5,049	21,390
Rent	8,967	9,988	7,830	990	3,632	31,407
Telephone	2,744	7,492	1,523	899	1,459	14,117
Computer	553	1,500	235	554	114	2,956
Reproduction	742	443	185	600	495	2,465
Supplies	305	1,789	199	125	385	2,803
Leases	1,400	1,855	550		490	4,295
Bus/Prof Licenses Reg	756	1,200	750			2,706
Seminars / Conferences	1,900	1,553	1,400			4,853
Maintenance	255	290	446	125	2,119	3,235
Misc Other	15	55	45		53	168
Total Overhead G & A	112,643	151,492	48,085	24,961	98,338	435,520
Total Operating Expenses	369,047	342,708	119,513	153,448	98,338	1,083,054
Total Operating Profit/Loss	32,923	202,998	9,254	30,803	(98,338)	177,640

Financial Statistics MTD

Saturday, May 31, 2014

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For the period 3/1/2014 - 3/31/2014

Stat	MTD Dept A	MTD Dept B	MTD Dept C	MTD Dept D	MTD Corp	MTD Total
01-Staff	27.00	42.00	15.00	20.00	14.00	118.00
02-Total Labor	209,112.30	243,078.65	83,360.00	142,693.27	53,940.53	732,184.75
03-Labor Revenue per Employee	11,071.86	12,953.75	8,351.12	9,212.55		22,157.25
04-Average Salary per Employee	7,744.90	5,787.59	5,557.33	7,134.66	3,852.90	17,690.42
06-Utilization	75.24%	77.99%	80.79%	89.67%		74.05%
07-Labor Multiplier	1.90	2.87	1.86	1.44	2.16	1.98
08-Eff. Multiplier	1.93	2.87	1.85	1.44		2.13
09-OH Ratio	139.68	125.13	140.06	512.60		124.50